

# Supply Chain Management: Risk pooling

Donglei Du  
(ddu@unb.edu)

Faculty of Business Administration, University of New Brunswick, NB Canada Fredericton  
E3B 9Y2

# Table of contents I

- 1 Introduction
- 2 The theory behind risk pooling
- 3 A case study
- 4 Observations from the case
- 5 Benefits of Risk Pooling
- 6 Centralized vs decentralized systems

# Section 1

## Introduction

# Risk Pooling I

- *Risk Pooling* involves using centralized inventory instead of decentralized inventory to take advantage of the fact that if demand is higher than average at some retailers, it is likely to be lower than average at others. This reduction in variability directly leads to a decrease of the safety stock,

$$ST = z_{\alpha} \sqrt{L} \sigma, \quad (1)$$

and eventually leads to reduction in average inventory

$$L\mu + ST = L\mu + z_{\alpha} \sqrt{L} \sigma.$$

# Risk Pooling II

- Thus, if each retailer maintains separate inventory and safety stock, a higher level of inventory has to be maintained than if the inventory and safety stock are pooled. Therefore the system with risk pooling has less overall inventory and is thus cheaper to operate with the same service level.

## Section 2

# The theory behind risk pooling

# Risk Pooling

$$\begin{aligned}\text{Var}(X_1 + X_2) &= \text{Var}(X_1) + \text{Var}(X_2) + 2\text{Cov}(X_1, X_2) \\ &\leq \sigma^2(X_1) + \sigma^2(X_2) + 2\sigma(X_1)\sigma(X_2) \\ &\leq (\sigma(X_1) + \sigma(X_2))^2\end{aligned}$$

↓

$$\sigma(X_1 + X_2) \leq \sigma(X_1) + \sigma(X_2)$$

- The first inequality above follows from the Cauchy-Schwarz inequality:

$$|\text{Cov}(X_1, X_2)| \leq \sigma(X_1)\sigma(X_2)$$

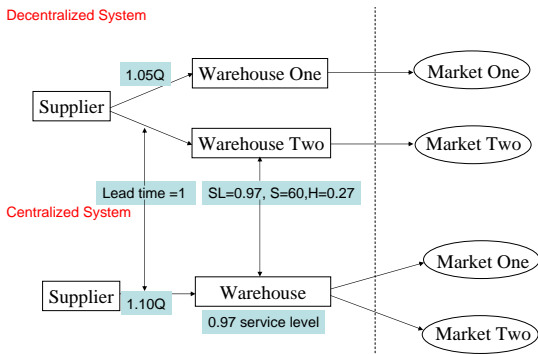
## Section 3

### A case study



# A case study

- Let us consider the case.



# Characteristic of centralized and decentralized systems I

- two products with historical data given in the following table:

Week	1	2	3	4	5	6	7	8
Prod A, Market 1	33	45	37	38	55	30	18	58
Prod A, Market 2	46	35	41	40	26	48	18	55
Prod B, Market 1	0	2	3	0	0	1	3	0
Product B, Market 2	2	4	0	0	3	1	0	0

- maintain 97% service level
- \$60 order cost
- \$.27 weekly holding cost

# Characteristic of centralized and decentralized systems II

- \$1.05 transportation cost per unit in decentralized system, \$1.10 in centralized system
- 1 week lead time
- Note that the demand for Product B is fairly small relative to the demand for product A.

# Analysis of the two systems I

- The following table gives a summary of the average and standard deviation of demands for each product in both the decentralized and centralized systems.

Warehouse	Product	AVG	STD	CV	s	S	Avg. Inven.	% Dec.
Market 1	A	39.3	13.2	.34	65	197	91	
Market 2	A	38.6	12.0	.31	62	193	88	
Market 1	B	1.125	1.36	1.21	4	29	14	
Market 2	B	1.25	1.58	1.26	5	29	15	
Cent.	A	77.9	20.7	.27	118	304	132	36%
Cent	B	2.375	1.9	.81	6	39	20	43%

- We explain how to get the information in the last four columns

# Analysis of the two systems II

- 1 Column with "s": s is the reorder point

$$s = \text{ROP} = \mu_D \mu_L + z_\alpha \sqrt{\mu_L \sigma_D^2 + \mu_D^2 \sigma_L^2}$$

For example the ROP for product A at market 1 is given by  
(note that  $z_{0.03} = 1.89$ )

$$\begin{aligned} s = \text{ROP} &= \mu_D \mu_L + z_\alpha \sqrt{\mu_L \sigma_D^2 + \mu_D^2 \sigma_L^2} \\ &= 39.3(1) + z_{0.03} \sqrt{1(13.2)^2 + (39.3)^2(0)} \\ &= 39.3 + 1.89(13.2) \approx 65 \end{aligned}$$

## Analysis of the two systems III

- ② Column with "S":  $S$  is the order-up-to point. Suppose we use the EOQ order quantity, then

$$S = s + Q = s + Q^* = s + \sqrt{\frac{2Ds}{h}}$$

For example, the  $S$  for product A at market 1 is given by

$$\begin{aligned} S = s + S &= s + \sqrt{\frac{2Ds}{h}} \\ &= s + \sqrt{\frac{2(39.3)(60)}{0.27}} \\ &\approx 65 + 132 = 197 \end{aligned}$$

# Analysis of the two systems IV

- 3 Column with "Average Inventory":

$$\text{Average Inventory} = \text{Safety Stock} + \frac{Q}{2} = z_{\alpha} \sqrt{\mu_L \sigma_D^2 + \mu_D^2 \sigma_L^2} + \frac{Q}{2}$$

For example, the Average Inventory for product A at market 1 is given by

$$\begin{aligned} \text{Average Inventory} &= z_{\alpha} \sqrt{\mu_L \sigma_D^2 + \mu_D^2 \sigma_L^2} + \frac{Q}{2} \\ &= 1.89(13.2) + \frac{132}{2} \approx 91 \end{aligned}$$

# Analysis of the two systems V

- ④ Column with decreasing percent: This tells the change of average inventory between the decentralized and centralized systems, given by

$$\frac{\text{decentralized average inventories} - \text{centralized average inventories}}{\text{centralized average inventories}}$$

For example, the average inventory for Product A is reduced by

$$\frac{(91 + 88) - 132}{132} \approx 36\%$$

when we shift from the decentralized system to the centralized one.



## Section 4

### Observations from the case

# Observations from the case

- Note that the average demand faced by the centralized warehouse is the sum of the average demand faced by each of the two warehouses in the decentralized system.
- However, the variability faced by the centralized warehouse, measured either by the standard deviation or coefficient of variation, is much smaller than the combined variabilities faced by the two warehouses in the decentralized system.

## Section 5

# Benefits of Risk Pooling

# General Observations on Risk Pooling I

- Centralizing inventory control reduces both safety stock and average inventory level for the same service level.
  - Intuitively, in a centralized distribution system, whenever demand from one market area is higher than average while demand in another market area is lower than average, items in the warehouses that are originally allocated for one market can be reallocated to the other. This reallocation process is not possible in a decentralized system where different warehouses serve different markets.
- The benefit of risk-pooling depends on the standard deviation (SD) or the coefficient of variation (CV) among the different markets. The higher the SD/CV, the greater that potential benefit from centralized system because of equation (1).

# General Observations on Risk Pooling II

- The benefit of risk-pooling also depends on the demand correlation among the different markets.

$$\text{Var}(X_1 + X_2) = \text{Var}(X_1) + \text{Var}(X_2) + 2\text{Cov}(X_1, X_2)$$

- We say the demands are *positively correlated* if the demands in both markets are increasing or decreasing in the same direction; that is,  $\text{Cov}(X_1, X_2) \geq 0$ .
- The benefit decreases as the correlation between demand from two markets becomes more positive, as the standard deviation becomes larger.
- There are many Types of Risk Pooling, here are some examples
  - Risk Pooling Across Markets
  - Risk Pooling Across Products
  - Risk Pooling Across Time

## Section 6

# Centralized vs decentralized systems

# Centralized vs decentralized systems I

- What are the tradeoff that we need to consider in comparing centralized vs decentralized systems?
- When we switch from a decentralized system to a centralized system:
  - Safety stock usually decreases, leading to decrease in average inventory level and hence reduction in inventory holding cost. The magnitude of the increase depends on the SD and/or CV and the correlation between the demand from the different markets.
  - Service level increases and the magnitude of the increase depends on the SD/CV and the correlation between the demand from the different markets.
  - Overhead costs decreases as there are more economies of scale.
  - Customer lead time becomes longer.

# Centralized vs decentralized systems II

- Transportation costs increases on the outbounds and decreases on the inbounds. The net impact on total transportation cost is not immediately clear.